## Elliman Report Colorado July 2020 New Signed Contracts

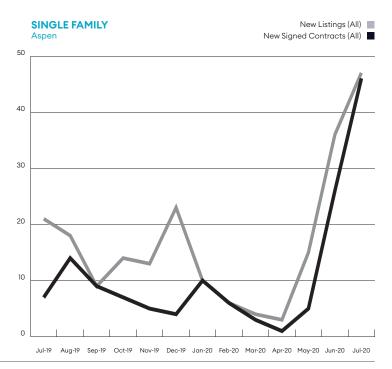
## Aspen

"Single family and condo new signed contracts have surged after bottoming in April as the market was re-opened in early May. The surge in new signed contracts and new inventory was unprecedented."

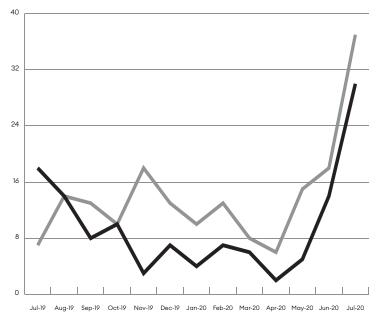
SINGLE FAMILY MATRIX Aspen	JULY 2020	JULY 2019	%∆ (yr)
New Signed Contracts (All)	46	7	557.1%
< \$500K	1	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	1	0	
\$2M - \$3.99M	4	1	300.0%
\$4M - \$4.99M	0	1	-100.0%
\$5M - \$9.99M	13	3	333.3%
\$10M - \$19.99M	23	2	1050.0%
≥\$20M	4	0	
New Listings (All)	47	21	123.8%
< \$500K	0	1	-100.0%
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.99M	1	1	0.0%
\$2M - \$3.99M	2	3	-33.3%
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	15	4	275.0%
\$10M - \$19.99M	18	11	63.6%
≥\$20M	10	0	

CONDO MATRIX Aspen	JULY 2020	JULY 2019	%∆ (yr)
New Signed Contracts (All)	30	18	66.7%
< \$500K	1	1	0.0%
\$500K - \$999K	4	2	100.0%
\$1M - \$1.99M	6	6	0.0%
\$2M - \$3.99M	11	8	37.5%
\$4M - \$4.99M	2	0	
\$5M - \$9.99M	5	1	400.0%
\$10M - \$19.99M	1	0	
≥\$20M	0	0	
New Listings (All)	37	7	428.6%
< \$500K	0	0	
\$500K - \$999K	6	0	
\$1M - \$1.99M	7	0	
\$2M - \$3.99M	12	3	300.0%
\$4M - \$4.99M	2	2	0.0%
\$5M - \$9.99M	8	0	
\$10M - \$19.99M	2	1	100.0%
≥\$20M	0	1	-100.0%

Source: Aspen/Glenwood MLS



CONDO Aspen New Listings (All) New Signed Contracts (All)



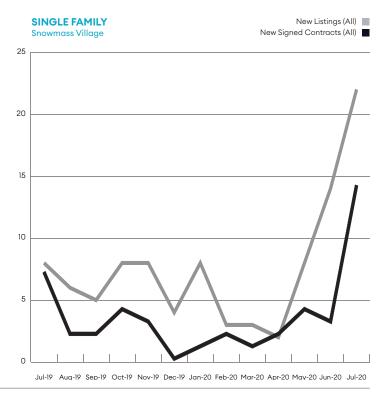
DouglasElliman

## **Snowmass Village**

"Single family and condo new signed contracts nearly doubled from their respective year-ago levels. The surge in new signed contracts and new inventory was unprecedented."

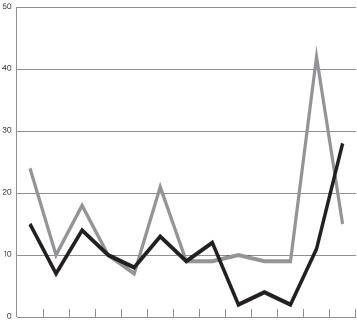
SINGLE FAMILY MATRIX Snowmass Village	JULY 2020	JULY 2019	%∆ (yr)
New Signed Contracts (All)	14	7	100.0%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	8	2	300.0%
\$4M - \$4.99M	4	0	
\$5M - \$9.99M	1	4	-75.0%
\$10M - \$19.99M	1	1	0.0%
≥\$20M	0	0	
New Listings (All)	22		175.0%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	8	2	300.0%
\$4M - \$4.99M	2	1	100.0%
\$5M - \$9.99M	10	4	150.0%
\$10M - \$19.99M	1	1	0.0%
≥\$20M	1	0	

CONDO MATRIX Snowmass Village	JULY 2020	JULY 2019	%∆ (yr
New Signed Contracts (All)	28	15	86.7%
< \$500K	6	6	0.0%
\$500K - \$999K	12	6	100.0%
\$1M - \$1.99M	3	3	0.0%
\$2M - \$3.99M	6	0	
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	0	0	
\$10M - \$19.99M	0	0	
≥\$20M	0	0	
New Listings (All)	15	24	-37.5%
< \$500K	2	4	-50.0%
\$500K - \$999K	7	10	-30.0%
\$1M - \$1.99M	3	4	-25.0%
\$2M - \$3.99M	3	6	-50.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	0	
\$10M - \$19.99M	0	0	
≥\$20M	0	0	





New Listings (All) New Signed Contracts (All)



Jul-19 Aug-19 Sep-19 Oct-19 Nov-19 Dec-19 Jan-20 Feb-20 Mar-20 Apr-20 May-20 Jun-20 Jul-20

Questions or comments? Email report author Jonathan Miller at jmiller@millersamuel.com

Methodology: millersamuel.com/research-reports/methodology

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