

Elliman Report

Colorado

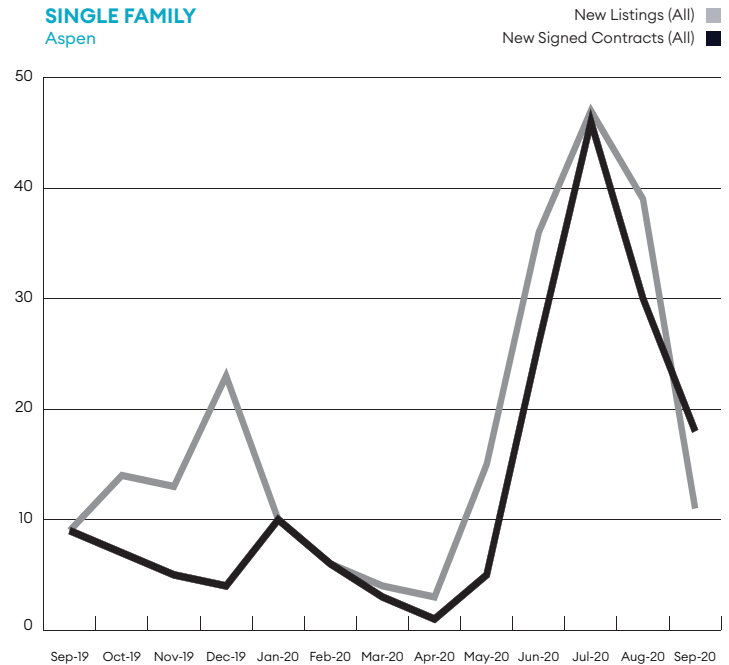
September 2020 New Signed Contracts

Aspen

"New signed contract gains of both property types were nearly double the prior-year level, significantly outpacing the increases in new listings. While the excess demand partly caused by the spring market shut down has been largely satiated, the market remains considerably more active than the year-ago period."

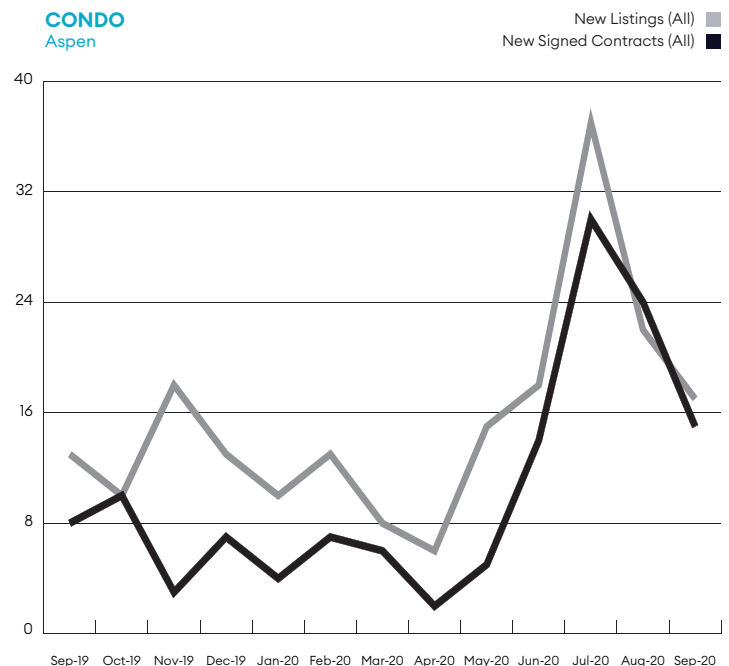
| SINGLE FAMILY MATRIX Aspen | SEPT 2020 | SEPT 2019 | %Δ (yr) |
|-----------------------------------|--------------|--------------|---------------|
| New Signed Contracts (All) | 18 | 9 | 100.0% |
| < \$500K | 0 | 0 | |
| \$500K - \$999K | 0 | 1 | -100.0% |
| \$1M - \$1.99M | 1 | 1 | 0.0% |
| \$2M - \$3.99M | 2 | 1 | 100.0% |
| \$4M - \$4.99M | 0 | 0 | |
| \$5M - \$9.99M | 4 | 5 | -20.0% |
| \$10M - \$19.99M | 9 | 1 | 800.0% |
| ≥ \$20M | 2 | 0 | |
| New Listings (All) | 11 | 9 | 22.2% |
| < \$500K | 0 | 0 | |
| \$500K - \$999K | 0 | 0 | |
| \$1M - \$1.99M | 0 | 1 | -100.0% |
| \$2M - \$3.99M | 0 | 0 | |
| \$4M - \$4.99M | 1 | 1 | 0.0% |
| \$5M - \$9.99M | 1 | 6 | -83.3% |
| \$10M - \$19.99M | 7 | 1 | 600.0% |
| ≥ \$20M | 2 | 0 | |

SINGLE FAMILY Aspen



| CONDO MATRIX Aspen | SEPT 2020 | SEPT 2019 | %Δ (yr) |
|-----------------------------------|--------------|--------------|--------------|
| New Signed Contracts (All) | 15 | 8 | 87.5% |
| < \$500K | 0 | 0 | |
| \$500K - \$999K | 2 | 4 | -50.0% |
| \$1M - \$1.99M | 3 | 1 | 200.0% |
| \$2M - \$3.99M | 7 | 3 | 133.3% |
| \$4M - \$4.99M | 0 | 0 | |
| \$5M - \$9.99M | 3 | 0 | |
| \$10M - \$19.99M | 0 | 0 | |
| ≥ \$20M | 0 | 0 | |
| New Listings (All) | 17 | 13 | 30.8% |
| < \$500K | 1 | 1 | 0.0% |
| \$500K - \$999K | 2 | 3 | -33.3% |
| \$1M - \$1.99M | 4 | 5 | -20.0% |
| \$2M - \$3.99M | 5 | 4 | 25.0% |
| \$4M - \$4.99M | 3 | 0 | |
| \$5M - \$9.99M | 2 | 0 | |
| \$10M - \$19.99M | 0 | 0 | |
| ≥ \$20M | 0 | 0 | |

CONDO Aspen

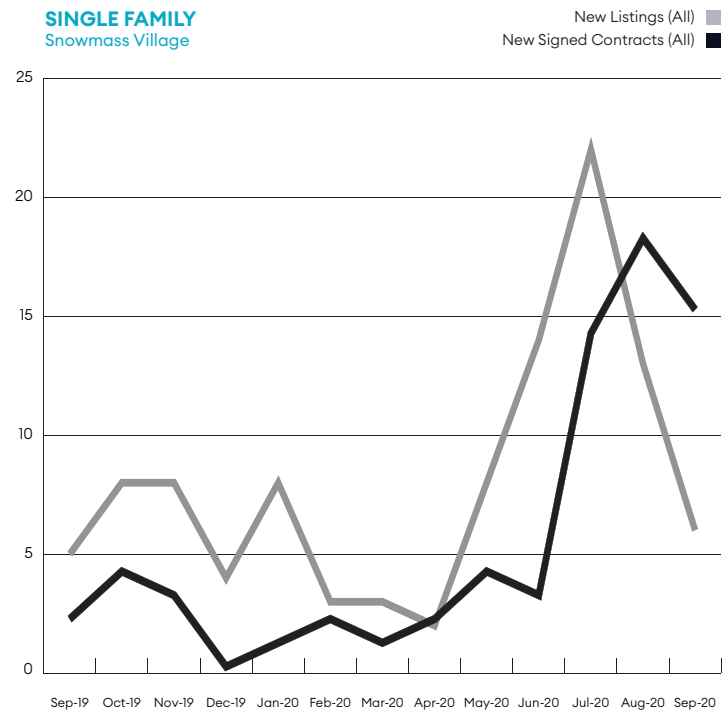


Source: Aspen/Glenwood MLS

Snowmass Village

"New signed contract gains of both property types were sharply higher than the prior-year level, significantly outpacing the number of new listings coming onto the market. While the excess demand partly caused by the spring market shut down has been partially satiated, the market remains significantly more active than the year-ago period."

| SINGLE FAMILY MATRIX Snowmass Village | SEPT 2020 | SEPT 2019 | %Δ (YR) |
|--|--------------|--------------|---------------|
| New Signed Contracts (All) | 15 | 2 | 650.0% |
| < \$500K | 0 | 0 | |
| \$500K - \$999K | 1 | 0 | |
| \$1M - \$1.99M | 0 | 0 | |
| \$2M - \$3.99M | 6 | 0 | |
| \$4M - \$4.99M | 3 | 0 | |
| \$5M - \$9.99M | 4 | 2 | 100.0% |
| \$10M - \$19.99M | 1 | 0 | |
| ≥ \$20M | 0 | 0 | |
| New Listings (All) | 6 | 5 | 20.0% |
| < \$500K | 1 | 0 | |
| \$500K - \$999K | 0 | 0 | |
| \$1M - \$1.99M | 1 | 0 | |
| \$2M - \$3.99M | 1 | 1 | 0.0% |
| \$4M - \$4.99M | 1 | 0 | |
| \$5M - \$9.99M | 2 | 2 | 0.0% |
| \$10M - \$19.99M | 0 | 0 | |
| ≥ \$20M | 0 | 2 | -100.0% |



| CONDO MATRIX Snowmass Village | SEPT 2020 | SEPT 2019 | %Δ (YR) |
|-----------------------------------|--------------|--------------|---------------|
| New Signed Contracts (All) | 30 | 14 | 114.3% |
| < \$500K | 3 | 1 | 200.0% |
| \$500K - \$999K | 10 | 5 | 100.0% |
| \$1M - \$1.99M | 4 | 5 | -20.0% |
| \$2M - \$3.99M | 12 | 2 | 500.0% |
| \$4M - \$4.99M | 1 | 1 | 0.0% |
| \$5M - \$9.99M | 0 | 0 | |
| \$10M - \$19.99M | 0 | 0 | |
| ≥ \$20M | 0 | 0 | |
| New Listings (All) | 13 | 18 | -27.8% |
| < \$500K | 1 | 1 | 0.0% |
| \$500K - \$999K | 5 | 12 | -58.3% |
| \$1M - \$1.99M | 2 | 2 | 0.0% |
| \$2M - \$3.99M | 5 | 2 | 150.0% |
| \$4M - \$4.99M | 0 | 1 | -100.0% |
| \$5M - \$9.99M | 0 | 0 | |
| \$10M - \$19.99M | 0 | 0 | |
| ≥ \$20M | 0 | 0 | |



Source: Aspen/Glenwood MLS

Questions or comments? Email report author
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Methodology: millersamuel.com/research-reports/methodology

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