Elliman Report Colorado January 2021 New Signed Contracts

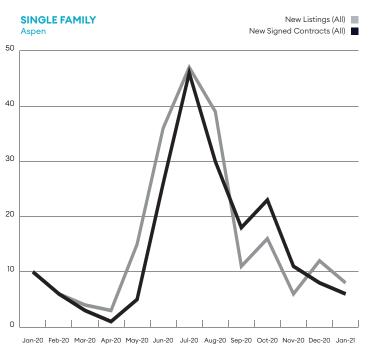
Aspen

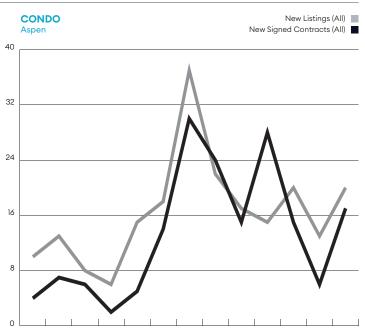
"Single family new signed contracts declined annually for the first time since the end of the lockdown last spring as the market began to return to seasonality. Condo's annual new signed contract growth remained unusually high. New inventory for single families declined for the third consecutive month."

SINGLE FAMILY MATRIX Aspen	JAN 2021	JAN 2020	%∆ (yr)
New Signed Contracts (All)	6	10	-40.0%
< \$500K	0	0	
\$500K - \$999K	1	1	0.0%
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	0	1	-100.0%
\$5M - \$9.99M	3	5	-40.0%
\$10M - \$19.99M	2	2	0.0%
≥\$20M	0	1	-100.0%
New Listings (All)		10	-20.0%
< \$500K	0	0	
\$500K - \$999K	1	1	0.0%
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	0	2	-100.0%
\$5M - \$9.99M	5	4	25.0%
\$10M - \$19.99M	1	3	-66.7%
≥\$20M	1	0	

CONDO MATRIX Aspen	JAN 2021	JAN 2020	%∆ (yr)
New Signed Contracts (All)	17	4	325.0%
< \$500K	0	0	
\$500K - \$999K	2	1	100.0%
\$1M - \$1.99M	4	2	100.0%
\$2M - \$3.99M	5	0	
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	5	1	400.0%
\$10M - \$19.99M	0	0	
≥\$20M	0	0	
New Listings (All)	20	10	100.0%
< \$500K	1	0	
\$500K - \$999K	4	2	100.0%
\$1M - \$1.99M	7	3	133.3%
\$2M - \$3.99M	5	3	66.7%
\$4M - \$4.99M	1	1	0.0%
\$5M - \$9.99M	2	1	100.0%
\$10M - \$19.99M	0	0	
≥\$20M	0	0	

Source: Aspen/Glenwood MLS





Jan-20 Feb-20 Mar-20 Apr-20 May-20 Jun-20 Jul-20 Aug-20 Sep-20 Oct-20 Nov-20 Dec-20 Jan-21

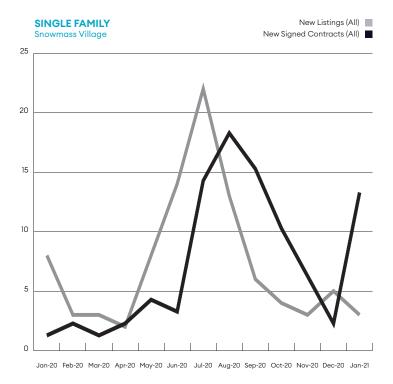
Douglas Elliman

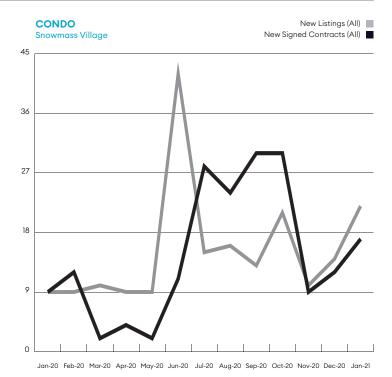
Snowmass Village

"Single family and condo new signed contracts surged annually for the fifth time in six months. Condo's new inventory rose sharply year over year for the third time in four months."

SINGLE FAMILY MATRIX Snowmass Village	JAN 2021	JAN 2020	%∆ (yr)
New Signed Contracts (All)	13	1	1,200.0%
<\$500K	1	0	
\$500K - \$999K	1	0	
\$1M - \$1.99M	1	0	
\$2M - \$3.99M	3	0	
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	6	1	500.0%
\$10M - \$19.99M	0	0	
≥\$20M	0	0	
New Listings (All)			-62.5%
<\$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$3.99M	1	4	-75.0%
\$4M - \$4.99M	1	1	0.0%
\$5M - \$9.99M	1	1	0.0%
\$10M - \$19.99M	0	0	
≥\$20M	0	1	-100.0%

CONDO MATRIX Snowmass Village	JAN 2021	JAN 2020	%∆ (yr)
New Signed Contracts (All)	17	9	88.9%
< \$500K	1	1	0.0%
\$500K - \$999K	7	4	75.0%
\$1M - \$1.99M	3	2	50.0%
\$2M - \$3.99M	3	2	50.0%
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	2	0	
\$10M - \$19.99M	0	0	
≥\$20M	0	0	
New Listings (All)	22		144.4%
< \$500K	3	1	200.0%
\$500K - \$999K	3	4	-25.0%
\$1M - \$1.99M	5	1	400.0%
\$2M - \$3.99M	1	2	-50.0%
\$4M - \$4.99M	0	1	-100.0%
\$5M - \$9.99M	10	0	
\$10M - \$19.99M	0	0	
≥\$20M	0	0	





Source: Aspen/Glenwood MLS

Questions or comments? Email report author Jonathan Miller at jmiller@millersamuel.com

Methodology: millersamuel.com/research-reports/methodology

Douglas Elliman Real Estate 630 East Hyman Avenue, Aspen, CO 81611 970.925.8810 • elliman.com Miller Samuel Real Estate Appraisers & Consultants 21 West 38th Street, New York, NY 10018 212.768.8100 • millersamuel.com

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