

Elliman Report

Colorado

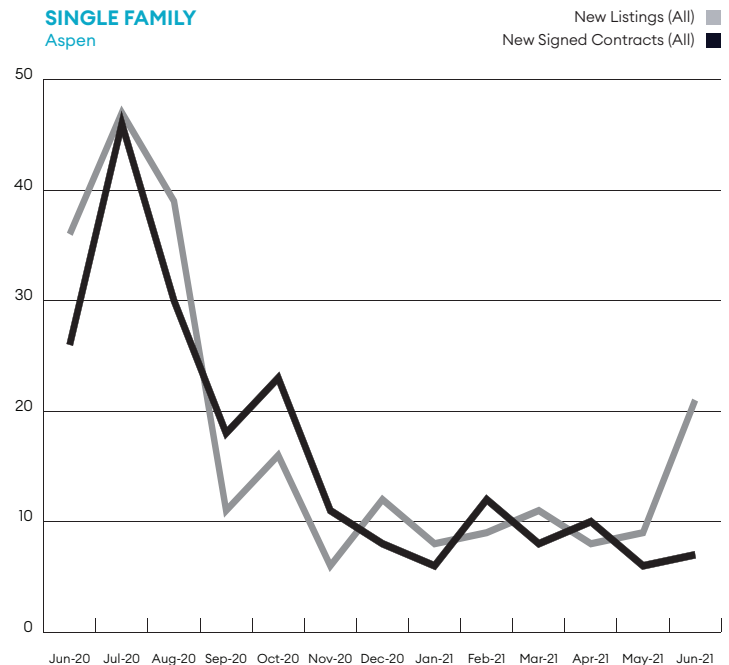
June 2021 New Signed Contracts

Aspen

"New signed contracts for single families fell year over year for the first time since July 2020 when tracking began, restrained by annual declines in new inventory. Single family new signed contracts occurred above the \$5 million threshold this month. Condo new signed contracts have risen year over year each month in the new year."

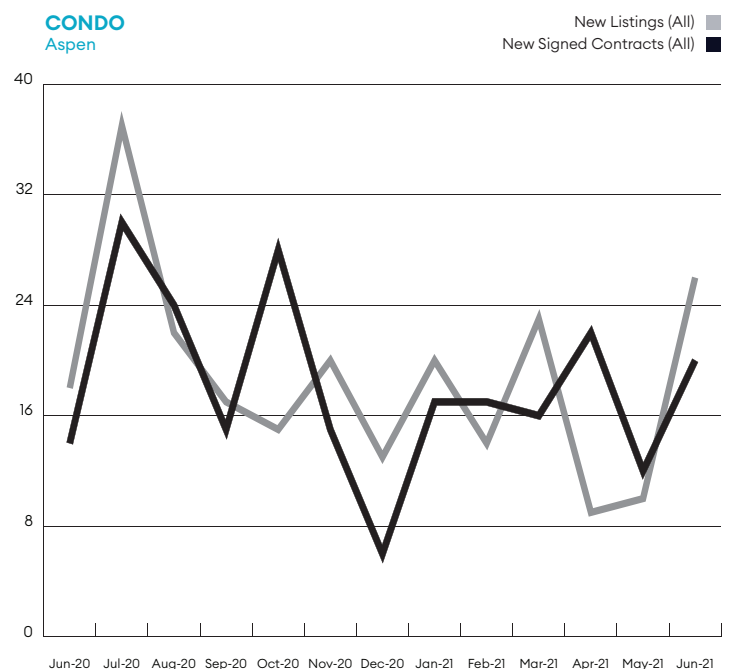
SINGLE FAMILY MATRIX Aspen	JUN 2021	JUN 2020	%Δ (yr)
New Signed Contracts (All)	7	26	-73.1%
< \$500K	0	1	-100.0%
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	2	-100.0%
\$2M - \$3.99M	0	3	-100.0%
\$4M - \$4.99M	0	2	-100.0%
\$5M - \$9.99M	2	7	-71.4%
\$10M - \$19.99M	2	8	-75.0%
≥ \$20M	3	3	0.0%
New Listings (All)	21	36	-41.7%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$3.99M	1	2	-50.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	4	10	-60.0%
\$10M - \$19.99M	13	16	-18.8%
≥ \$20M	3	7	-57.1%

SINGLE FAMILY Aspen



CONDO MATRIX Aspen	JUN 2021	JUN 2020	%Δ (yr)
New Signed Contracts (All)	20	14	42.9%
< \$500K	1	2	-50.0%
\$500K - \$999K	6	2	200.0%
\$1M - \$1.99M	3	3	0.0%
\$2M - \$3.99M	5	2	150.0%
\$4M - \$4.99M	2	0	
\$5M - \$9.99M	3	4	-25.0%
\$10M - \$19.99M	0	1	-100.0%
≥ \$20M	0	0	
New Listings (All)	26	18	44.4%
< \$500K	1	1	0.0%
\$500K - \$999K	7	1	600.0%
\$1M - \$1.99M	4	4	0.0%
\$2M - \$3.99M	4	5	-20.0%
\$4M - \$4.99M	2	0	
\$5M - \$9.99M	5	3	66.7%
\$10M - \$19.99M	2	3	-33.3%
≥ \$20M	1	1	0.0%

CONDO Aspen

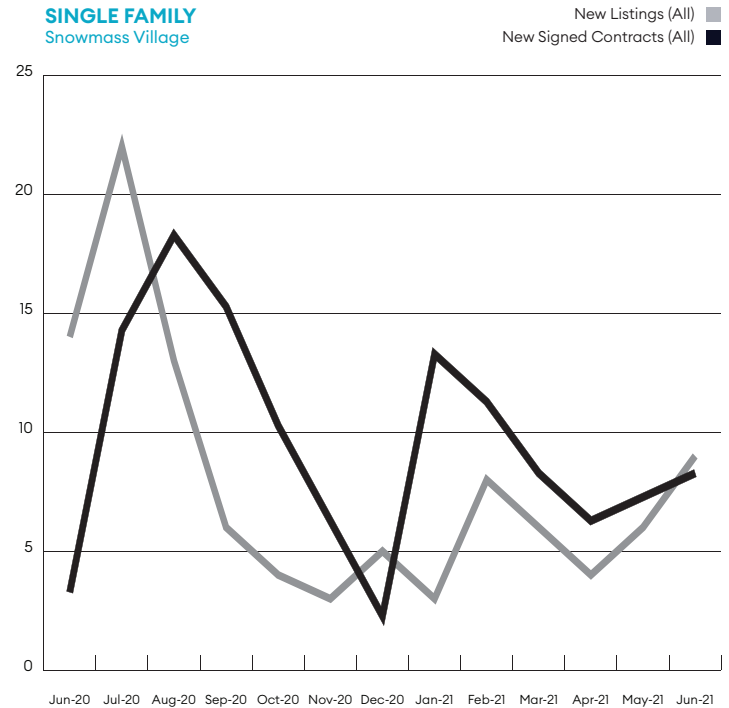


Source: Aspen/Glenwood MLS

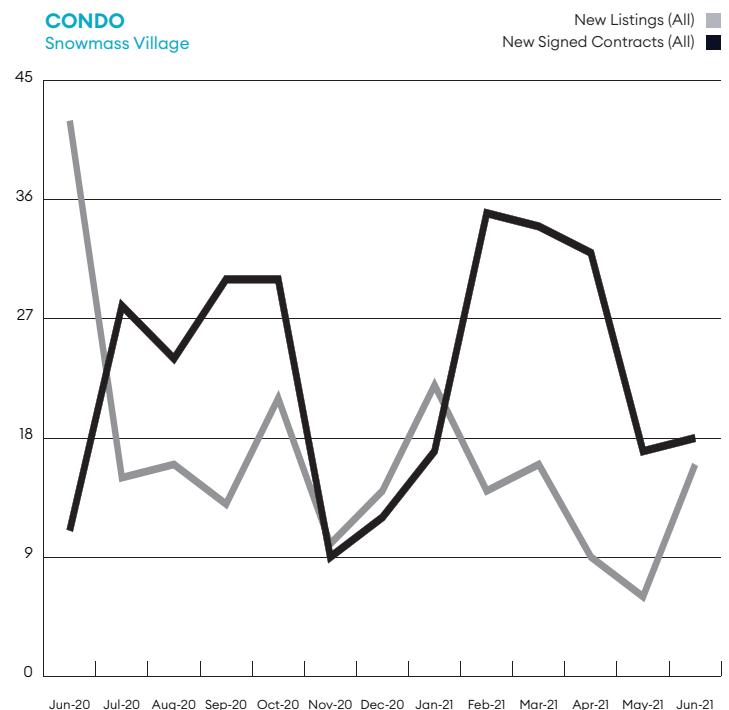
Snowmass Village

"New signed contracts for single families and condos saw significant annual gains this month while new listings fell sharply. New signed contracts for both properties have experienced significant year-over-year gains since the beginning of the year."

SINGLE FAMILY MATRIX Snowmass Village	JUN 2021	JUN 2020	%Δ (YR)
New Signed Contracts (All)	8	3	166.7%
< \$500K	0	0	
\$500K - \$999K	2	0	
\$1M - \$1.99M	3	0	
\$2M - \$3.99M	1	1	0.0%
\$4M - \$4.99M	2	1	100.0%
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
New Listings (All)	9	14	-35.7%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$3.99M	2	5	-60.0%
\$4M - \$4.99M	3	2	50.0%
\$5M - \$9.99M	4	2	100.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	4	-100.0%



CONDO MATRIX Snowmass Village	JUN 2021	JUN 2020	%Δ (YR)
New Signed Contracts (All)	18	11	63.6%
< \$500K	3	2	50.0%
\$500K - \$999K	6	5	20.0%
\$1M - \$1.99M	6	2	200.0%
\$2M - \$3.99M	1	2	-50.0%
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	1	0	
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
New Listings (All)	16	42	-61.9%
< \$500K	3	2	50.0%
\$500K - \$999K	6	15	-60.0%
\$1M - \$1.99M	3	11	-72.7%
\$2M - \$3.99M	1	10	-90.0%
\$4M - \$4.99M	0	3	-100.0%
\$5M - \$9.99M	3	1	200.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	



Source: Aspen/Glenwood MLS

Questions or comments? Email report author
Jonathan Miller at jmiller@millersamuel.com
Methodology: millersamuel.com/research-reports/methodology

Douglas Elliman Real Estate
630 East Hyman Avenue, Aspen, CO 81611
970.925.8810 • elliman.com

Miller Samuel Real Estate Appraisers & Consultants
21 West 38th Street, New York, NY 10018
212.768.8100 • millersamuel.com