

Elliman Report

Colorado

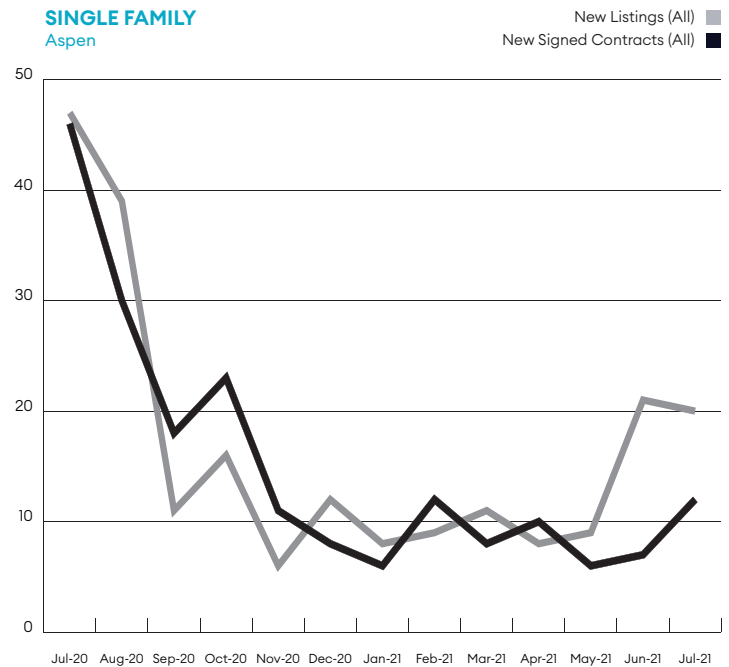
July 2021 New Signed Contracts

Aspen

"The number of new signed contracts for single families and condos remained sharply higher than the same month two years ago. Still, annual comparisons showed declines exaggerated by the year-ago post-lockdown sales surge. New listings within both property types fell sharply from the same period last year, keeping upward pressure on prices."

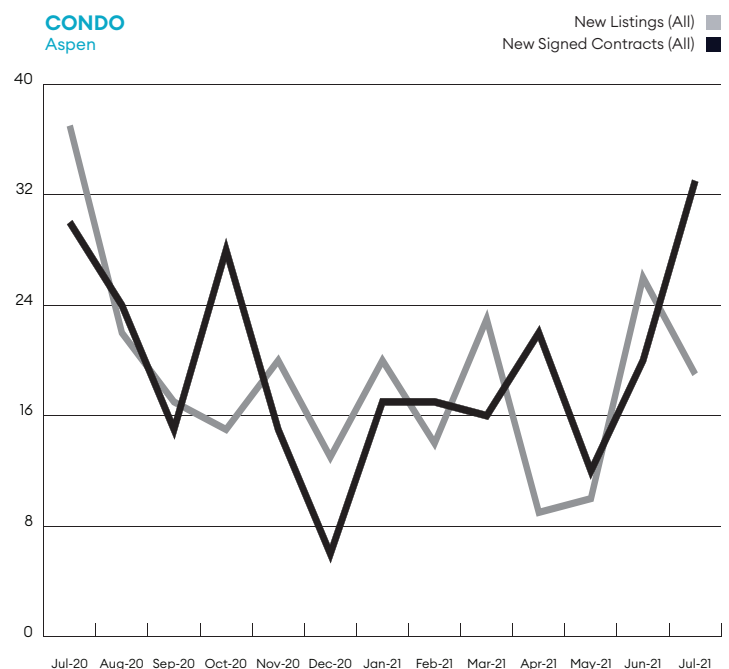
SINGLE FAMILY MATRIX Aspen	JUL 2021	JUL 2020	%Δ (yr)
New Signed Contracts (All)	12	46	-73.9%
< \$500K	0	1	-100.0%
\$500K - \$999K	2	0	
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$3.99M	0	4	-100.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	5	13	-61.5%
\$10M - \$19.99M	4	23	-82.6%
≥ \$20M	1	4	-75.0%
New Listings (All)	20	47	-57.4%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$3.99M	0	2	-100.0%
\$4M - \$4.99M	0	1	-100.0%
\$5M - \$9.99M	4	15	-73.3%
\$10M - \$19.99M	11	18	-38.9%
≥ \$20M	5	10	-50.0%

SINGLE FAMILY Aspen



CONDO MATRIX Aspen	JUL 2021	JUL 2020	%Δ (yr)
New Signed Contracts (All)	33	30	10.0%
< \$500K	3	1	200.0%
\$500K - \$999K	3	4	-25.0%
\$1M - \$1.99M	3	6	-50.0%
\$2M - \$3.99M	13	11	18.2%
\$4M - \$4.99M	1	2	-50.0%
\$5M - \$9.99M	9	5	80.0%
\$10M - \$19.99M	0	1	-100.0%
≥ \$20M	1	0	
New Listings (All)	19	37	-48.6%
< \$500K	1	0	
\$500K - \$999K	1	6	-83.3%
\$1M - \$1.99M	3	7	-57.1%
\$2M - \$3.99M	8	12	-33.3%
\$4M - \$4.99M	1	2	-50.0%
\$5M - \$9.99M	4	8	-50.0%
\$10M - \$19.99M	1	2	-50.0%
≥ \$20M	0	0	

CONDO Aspen

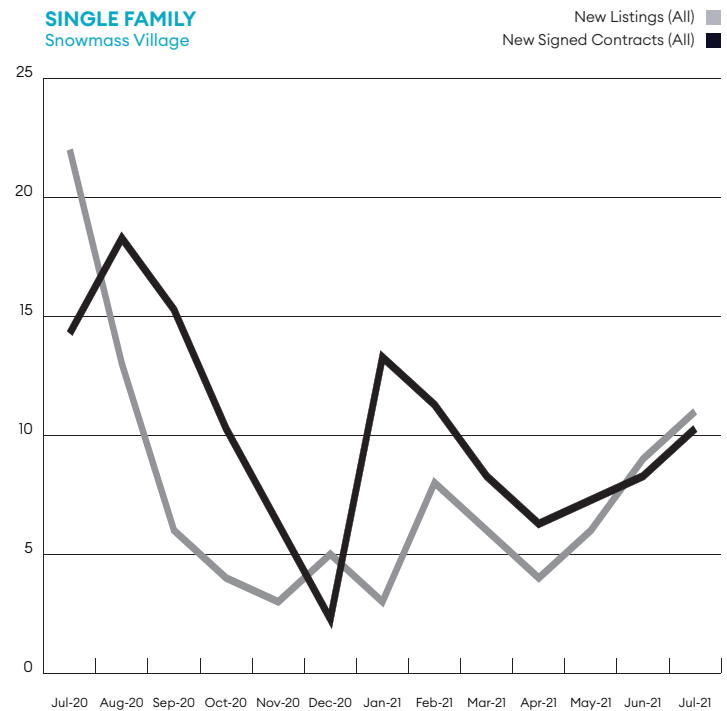


Source: Aspen/Glenwood MLS

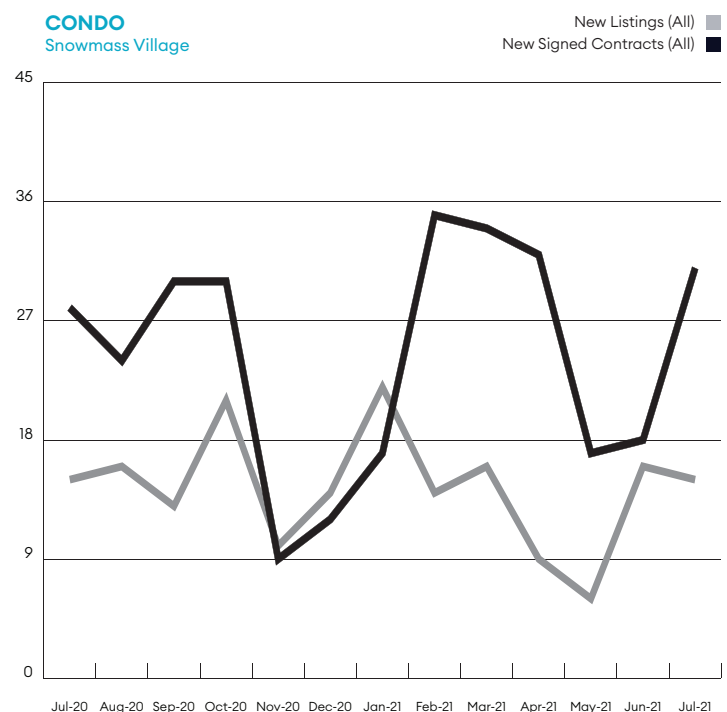
Snowmass Village

"New signed contract volume for single families declined as new listings fell annually at their highest rate since January. Newly signed contracts for condos rose year over year for the seventh straight month. Comparisons made for both property types to the same period two years ago resulted in a sharp rise in new signed contracts. New listings for single families have fallen annually for the third straight month, while condos haven't experienced an increase in four months."

SINGLE FAMILY MATRIX Snowmass Village	JUL 2021	JUL 2020	%Δ (YR)
New Signed Contracts (All)	10	14	-28.6%
< \$500K	0	0	
\$500K - \$999K	1	0	
\$1M - \$1.99M	1	0	
\$2M - \$3.99M	3	8	-62.5%
\$4M - \$4.99M	0	4	-100.0%
\$5M - \$9.99M	4	1	300.0%
\$10M - \$19.99M	1	1	0.0%
≥ \$20M	0	0	
New Listings (All)	11	22	-50.0%
< \$500K	0	0	
\$500K - \$999K	2	0	
\$1M - \$1.99M	1	0	
\$2M - \$3.99M	3	8	-62.5%
\$4M - \$4.99M	1	2	-50.0%
\$5M - \$9.99M	3	10	-70.0%
\$10M - \$19.99M	1	1	0.0%
≥ \$20M	0	1	-100.0%



CONDO MATRIX Snowmass Village	JUL 2021	JUL 2020	%Δ (YR)
New Signed Contracts (All)	31	28	10.7%
< \$500K	3	6	-50.0%
\$500K - \$999K	5	12	-58.3%
\$1M - \$1.99M	15	3	400.0%
\$2M - \$3.99M	6	6	0.0%
\$4M - \$4.99M	1	1	0.0%
\$5M - \$9.99M	1	0	
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
New Listings (All)	15	15	0.0%
< \$500K	2	2	0.0%
\$500K - \$999K	4	7	-42.9%
\$1M - \$1.99M	5	3	66.7%
\$2M - \$3.99M	1	3	-66.7%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	3	0	
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	



Source: Aspen/Glenwood MLS

Questions or comments? Email report author
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Methodology: millersamuel.com/research-reports/methodology

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