

# Elliman Report

Colorado

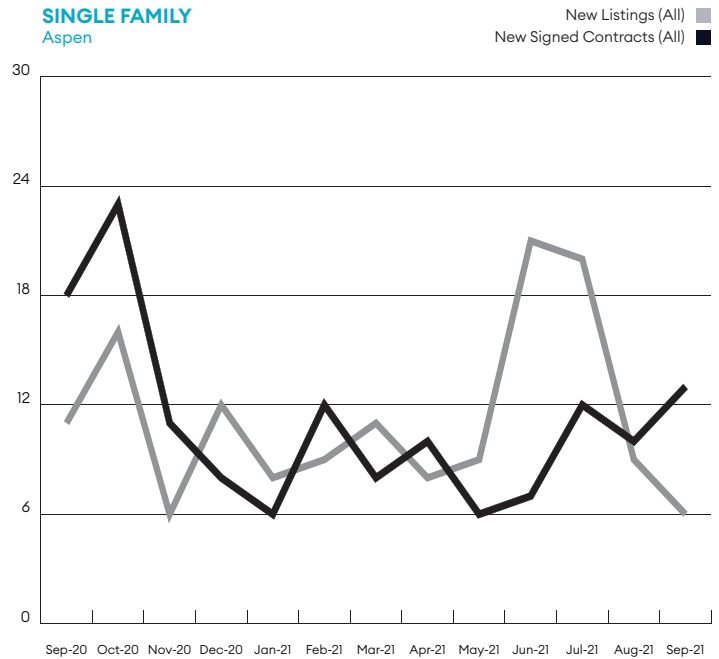
September 2021 New Signed Contracts

## Aspen

"The chronic lack of supply has restrained sales levels. However, the rise in newly signed contracts for condos offset the decline in single families by units. In a comparison against the same period two years ago, both single family and condo news signed contracts are up sharply while new listings are down significantly."

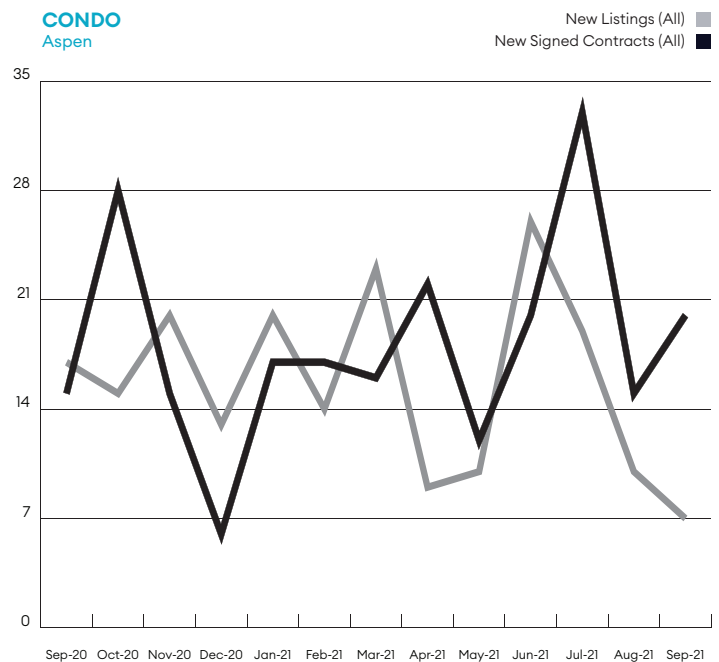
| SINGLE FAMILY MATRIX<br>Aspen     | SEP<br>2021 | SEP<br>2020 | %Δ (yr)       |
|-----------------------------------|-------------|-------------|---------------|
| <b>New Signed Contracts (All)</b> | <b>13</b>   | <b>18</b>   | <b>-27.8%</b> |
| < \$500K                          | 0           | 0           |               |
| \$500K - \$999K                   | 0           | 0           |               |
| \$1M - \$1.99M                    | 0           | 1           | -100.0%       |
| \$2M - \$3.99M                    | 0           | 2           | -100.0%       |
| \$4M - \$4.99M                    | 2           | 0           |               |
| \$5M - \$9.99M                    | 4           | 4           | 0.0%          |
| \$10M - \$19.99M                  | 3           | 9           | -66.7%        |
| ≥ \$20M                           | 4           | 2           | 100.0%        |
| <b>New Listings (All)</b>         | <b>6</b>    | <b>11</b>   | <b>-45.5%</b> |
| < \$500K                          | 0           | 0           |               |
| \$500K - \$999K                   | 0           | 0           |               |
| \$1M - \$1.99M                    | 0           | 0           |               |
| \$2M - \$3.99M                    | 0           | 0           |               |
| \$4M - \$4.99M                    | 1           | 1           | 0.0%          |
| \$5M - \$9.99M                    | 4           | 1           | 300.0%        |
| \$10M - \$19.99M                  | 1           | 7           | -85.7%        |
| ≥ \$20M                           | 0           | 2           | -100.0%       |

### SINGLE FAMILY Aspen



| CONDO MATRIX<br>Aspen             | SEP<br>2021 | SEP<br>2020 | %Δ (yr)       |
|-----------------------------------|-------------|-------------|---------------|
| <b>New Signed Contracts (All)</b> | <b>20</b>   | <b>15</b>   | <b>33.3%</b>  |
| < \$500K                          | 1           | 0           |               |
| \$500K - \$999K                   | 3           | 2           | 50.0%         |
| \$1M - \$1.99M                    | 3           | 3           | 0.0%          |
| \$2M - \$3.99M                    | 4           | 7           | -42.9%        |
| \$4M - \$4.99M                    | 1           | 0           |               |
| \$5M - \$9.99M                    | 6           | 3           | 100.0%        |
| \$10M - \$19.99M                  | 2           | 0           |               |
| ≥ \$20M                           | 0           | 0           |               |
| <b>New Listings (All)</b>         | <b>7</b>    | <b>17</b>   | <b>-58.8%</b> |
| < \$500K                          | 0           | 1           | -100.0%       |
| \$500K - \$999K                   | 1           | 2           | -50.0%        |
| \$1M - \$1.99M                    | 2           | 4           | -50.0%        |
| \$2M - \$3.99M                    | 3           | 5           | -40.0%        |
| \$4M - \$4.99M                    | 0           | 3           | -100.0%       |
| \$5M - \$9.99M                    | 1           | 2           | -50.0%        |
| \$10M - \$19.99M                  | 0           | 0           |               |
| ≥ \$20M                           | 0           | 0           |               |

### CONDO Aspen

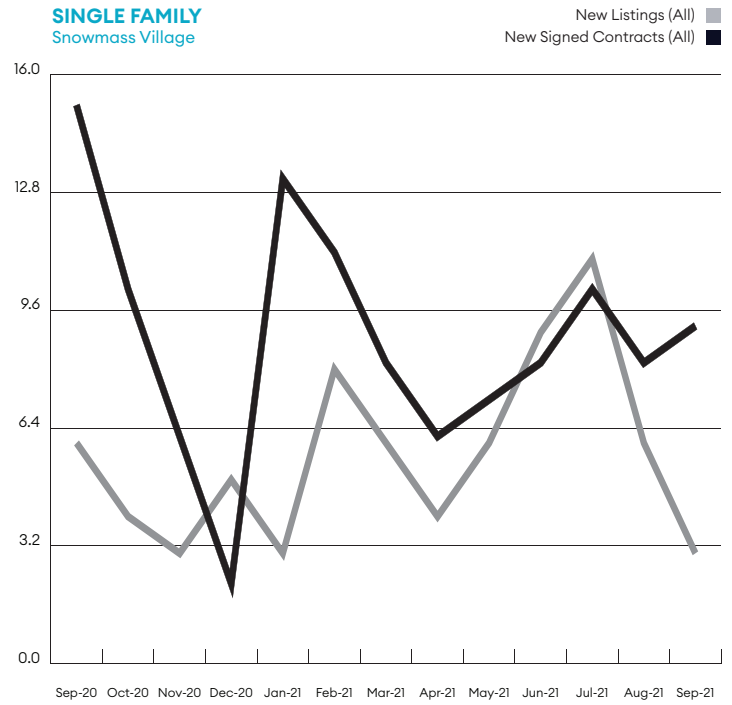


Source: Aspen/Glenwood MLS

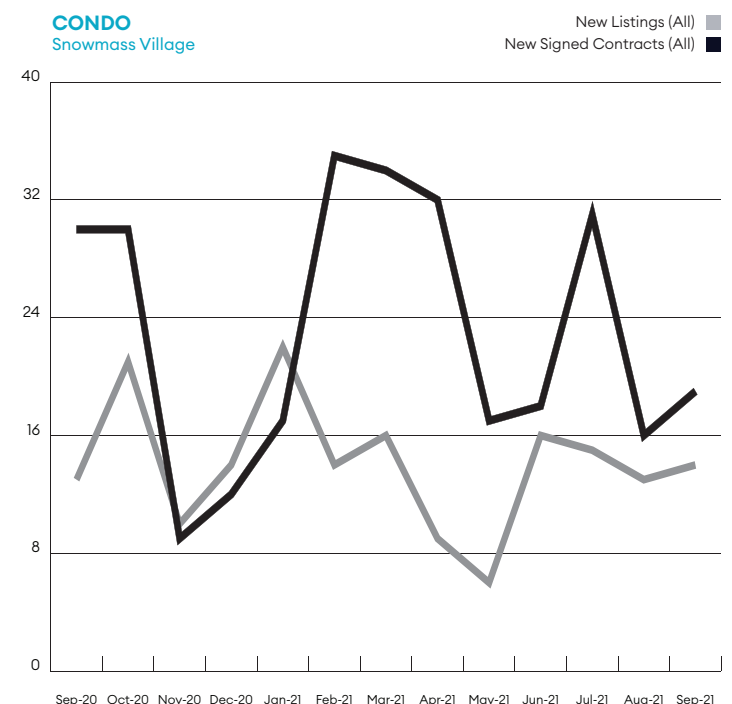
# Snowmass Village

"The chronic lack of new inventory entering the market has restrained sales levels. Despite the annual decline in newly signed contracts for single families and condos, both property types saw significantly higher volume compared to the same period two years ago, and new listings are down significantly over the same period."

| SINGLE FAMILY MATRIX<br>Snowmass Village | SEP<br>2021 | SEP<br>2020 | %Δ (YR) |
|--|-------------|-------------|---------|
| <b>New Signed Contracts (All)</b>        | 9           | 15          | -40.0%  |
| < \$500K                                 | 0           | 0           |         |
| \$500K - \$999K                          | 0           | 1           | -100.0% |
| \$1M - \$1.99M                           | 0           | 0           |         |
| \$2M - \$3.99M                           | 2           | 6           | -66.7%  |
| \$4M - \$4.99M                           | 4           | 3           | 33.3%   |
| \$5M - \$9.99M                           | 2           | 4           | -50.0%  |
| \$10M - \$19.99M                         | 1           | 1           | 0.0%    |
| ≥ \$20M                                  | 0           | 0           |         |
| <b>New Listings (All)</b>                | 3           | 6           | -50.0%  |
| < \$500K                                 | 0           | 1           | -100.0% |
| \$500K - \$999K                          | 1           | 0           |         |
| \$1M - \$1.99M                           | 1           | 1           | 0.0%    |
| \$2M - \$3.99M                           | 1           | 1           | 0.0%    |
| \$4M - \$4.99M                           | 0           | 1           | -100.0% |
| \$5M - \$9.99M                           | 0           | 2           | -100.0% |
| \$10M - \$19.99M                         | 0           | 0           |         |
| ≥ \$20M                                  | 0           | 0           |         |



| CONDO MATRIX<br>Snowmass Village  | SEP<br>2021 | SEP<br>2020 | %Δ (YR) |
|-----------------------------------|-------------|-------------|---------|
| <b>New Signed Contracts (All)</b> | 19          | 30          | -36.7%  |
| < \$500K                          | 0           | 3           | -100.0% |
| \$500K - \$999K                   | 6           | 10          | -40.0%  |
| \$1M - \$1.99M                    | 9           | 4           | 125.0%  |
| \$2M - \$3.99M                    | 1           | 12          | -91.7%  |
| \$4M - \$4.99M                    | 1           | 1           | 0.0%    |
| \$5M - \$9.99M                    | 2           | 0           |         |
| \$10M - \$19.99M                  | 0           | 0           |         |
| ≥ \$20M                           | 0           | 0           |         |
| <b>New Listings (All)</b>         | 14          | 13          | 7.7%    |
| < \$500K                          | 3           | 1           | 200.0%  |
| \$500K - \$999K                   | 4           | 5           | -20.0%  |
| \$1M - \$1.99M                    | 5           | 2           | 150.0%  |
| \$2M - \$3.99M                    | 1           | 5           | -80.0%  |
| \$4M - \$4.99M                    | 1           | 0           |         |
| \$5M - \$9.99M                    | 0           | 0           |         |
| \$10M - \$19.99M                  | 0           | 0           |         |
| ≥ \$20M                           | 0           | 0           |         |



Source: Aspen/Glenwood MLS

Questions or comments? Email report author  
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