

# Elliman Report

Colorado

October 2021 New Signed Contracts

## Aspen

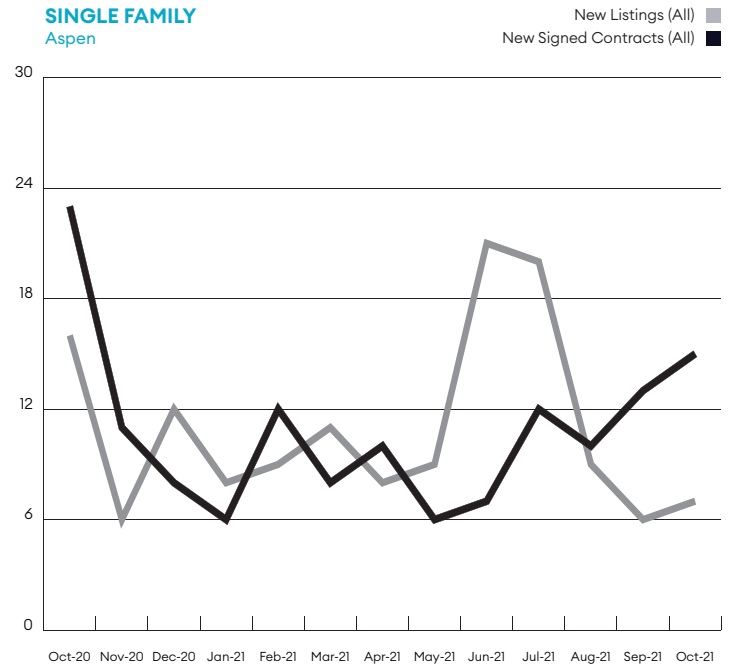
"October appears to be the last month of distortions caused by the post-lockdown surge in activity in 2020. Newly signed contracts were down annually across all price tranches within the single family and condo markets, while new inventory plunged by half, restraining sales."

SINGLE FAMILY MATRIX Aspen	OCT 2021	OCT 2020	%Δ (yr)
<b>New Signed Contracts (All)</b>	<b>15</b>	<b>23</b>	<b>-34.8%</b>
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	1	0	
\$4M - \$4.99M	0	2	-100.0%
\$5M - \$9.99M	5	6	-16.7%
\$10M - \$19.99M	4	10	-60.0%
≥ \$20M	5	5	0.0%
<b>New Listings (All)</b>	<b>7</b>	<b>16</b>	<b>-56.3%</b>
< \$500K	0	0	
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	1	8	-87.5%
\$10M - \$19.99M	5	5	0.0%
≥ \$20M	1	2	-50.0%

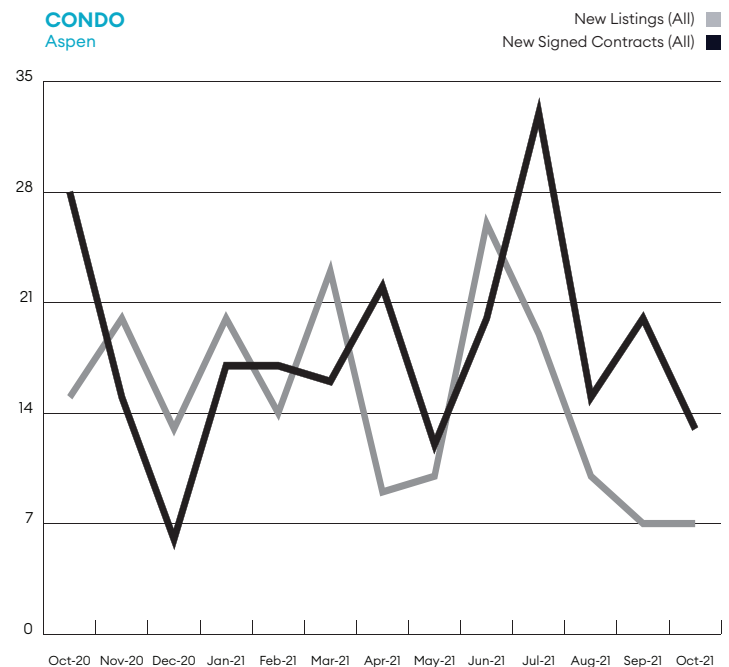
CONDO MATRIX Aspen	OCT 2021	OCT 2020	%Δ (yr)
<b>New Signed Contracts (All)</b>	<b>13</b>	<b>28</b>	<b>-53.6%</b>
< \$500K	0	2	-100.0%
\$500K - \$999K	0	6	-100.0%
\$1M - \$1.99M	3	5	-40.0%
\$2M - \$3.99M	6	10	-40.0%
\$4M - \$4.99M	1	2	-50.0%
\$5M - \$9.99M	1	1	0.0%
\$10M - \$19.99M	2	2	0.0%
≥ \$20M	0	0	
<b>New Listings (All)</b>	<b>7</b>	<b>15</b>	<b>-53.3%</b>
< \$500K	0	0	
\$500K - \$999K	1	2	-50.0%
\$1M - \$1.99M	2	6	-66.7%
\$2M - \$3.99M	3	4	-25.0%
\$4M - \$4.99M	0	2	-100.0%
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	1	0	
≥ \$20M	0	0	

Source: Aspen/Glenwood MLS

### SINGLE FAMILY Aspen



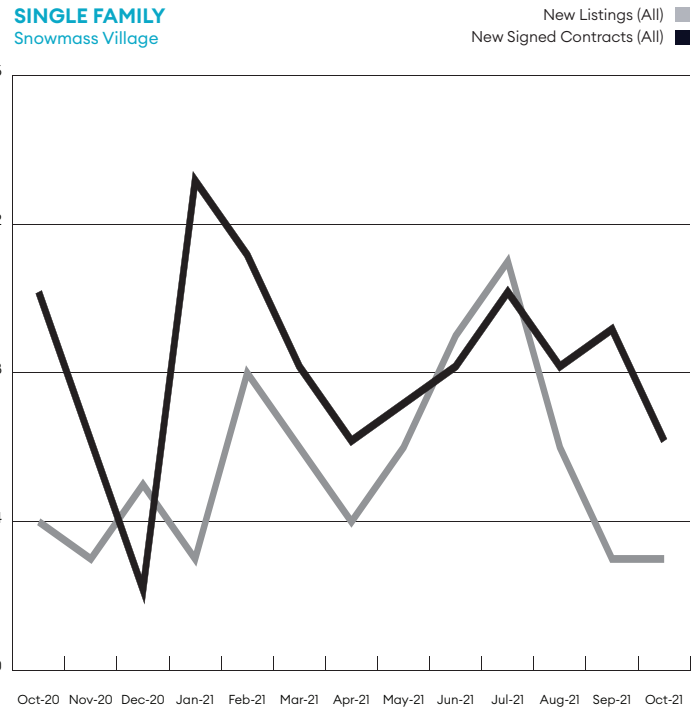
### CONDO Aspen



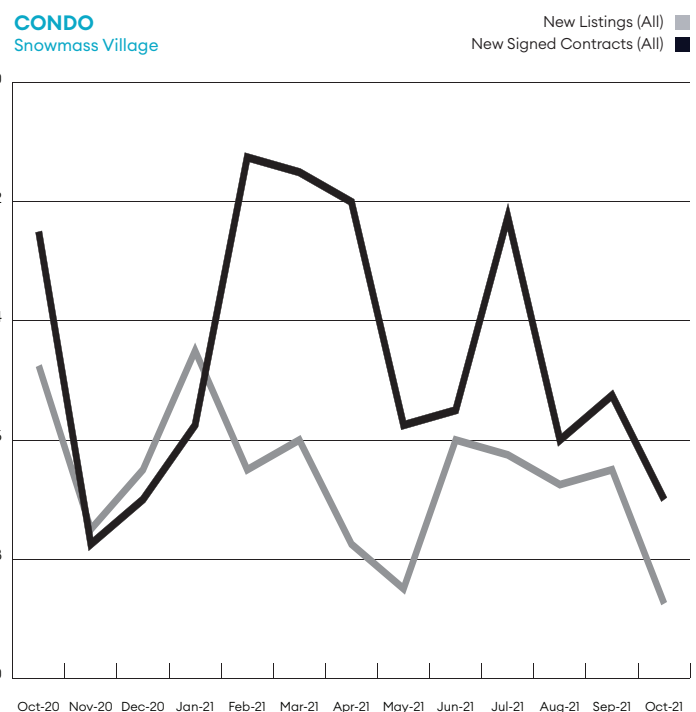
# Snowmass Village

"The market is coming to the end of the significant distortions caused by the post-lockdown surge in activity in 2020. Newly signed contracts were down annually across most price tranches within the single family and condo markets, while new inventory plunged significantly, holding sales back."

SINGLE FAMILY MATRIX Snowmass Village	OCT 2021	OCT 2020	%Δ (YR)
<b>New Signed Contracts (All)</b>	6	10	-40.0%
< \$500K	0	1	-100.0%
\$500K - \$999K	0	0	
\$1M - \$1.99M	1	0	
\$2M - \$3.99M	1	4	-75.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	4	4	0.0%
\$10M - \$19.99M	0	1	-100.0%
≥ \$20M	0	0	
<b>New Listings (All)</b>	3	4	-25.0%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	1	0	
\$2M - \$3.99M	0	2	-100.0%
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	1	1	0.0%
\$10M - \$19.99M	0	1	-100.0%
≥ \$20M	0	0	



CONDO MATRIX Snowmass Village	OCT 2021	OCT 2020	%Δ (YR)
<b>New Signed Contracts (All)</b>	12	30	-60.0%
< \$500K	1	2	-50.0%
\$500K - \$999K	1	15	-93.3%
\$1M - \$1.99M	4	8	-50.0%
\$2M - \$3.99M	3	1	200.0%
\$4M - \$4.99M	2	2	0.0%
\$5M - \$9.99M	1	2	-50.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
<b>New Listings (All)</b>	5	21	-76.2%
< \$500K	0	2	-100.0%
\$500K - \$999K	0	8	-100.0%
\$1M - \$1.99M	2	5	-60.0%
\$2M - \$3.99M	2	5	-60.0%
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	



Source: Aspen/Glenwood MLS

Questions or comments? Email report author  
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Methodology: [millersamuel.com/research-reports/methodology](http://millersamuel.com/research-reports/methodology)

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