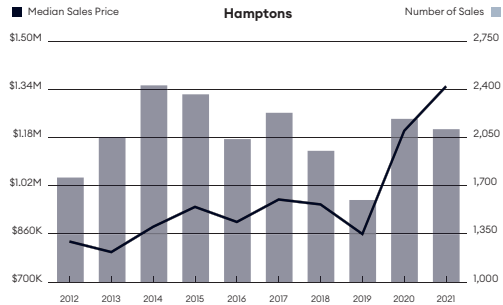


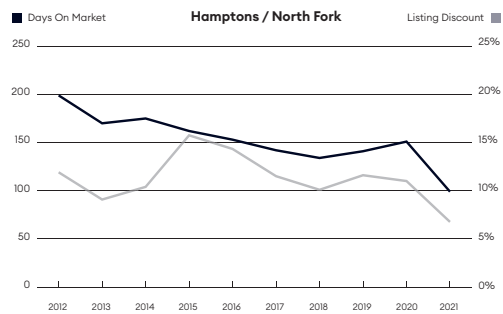
Elliman Report

2012-2021 Hamptons & North Fork Sales

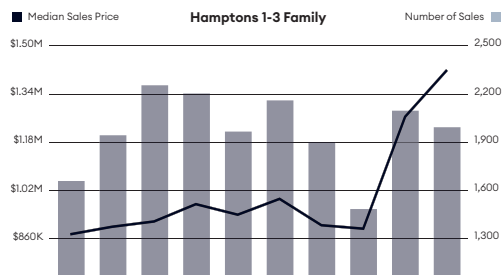
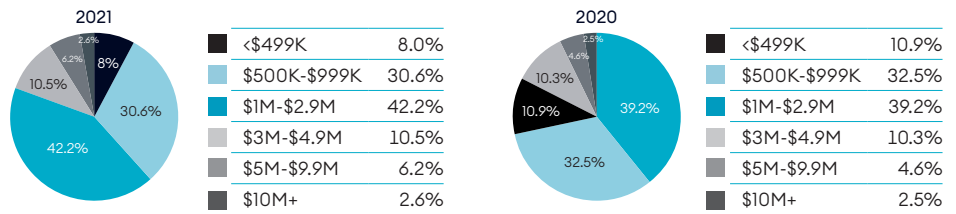
Hamptons



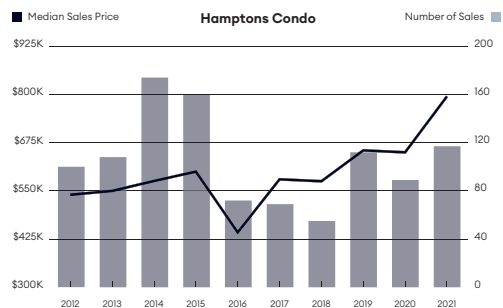
Hamptons Matrix	2021	%Δ (QTR)	2020	%Δ (10-YR)	2012
Average Sales Price	\$2,346,430	10.5%	\$2,123,969	32.5%	\$1,771,135
Median Sales Price	\$1,350,000	12.3%	\$1,202,500	61.7%	\$835,000
Number of Sales (Closed)	2,111	-3.4%	2,186	19.9%	1,760
Days on Market (From Original Date)	99	-34.4%	151	-50.3%	199
Listing Discount (From Original Price)	6.7%		10.9%		11.8%
Listing Inventory	794	-54.5%	1,745	-22.4%	1,023
Months of Supply	4.5	-53.1%	9.6	-35.7%	7.0
Bidding War Market Share	23.6%		13.4%		N/A



Sales by Price

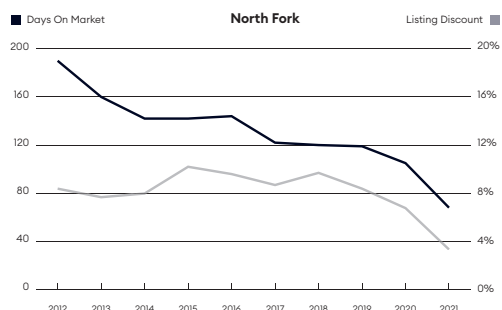
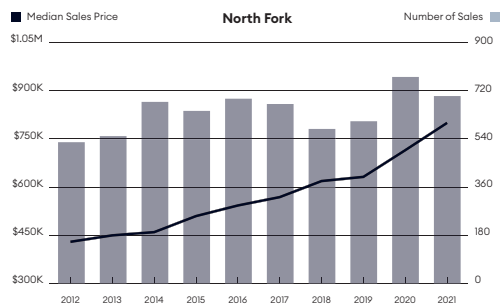


Hamptons 1-3 Family Matrix	2021	%Δ (QTR)	2020	%Δ (10-YR)	2012
Average Sales Price	\$2,434,807	11.7%	\$2,179,881	32.2%	\$1,841,940
Median Sales Price	\$1,420,000	12.3%	\$1,265,000	62.3%	\$875,000
Number of Sales (Closed)	1,994	-4.9%	2,097	24.2%	1,605
Days on Market (From Original Date)	99	-33.1%	148	-50.0%	198
Listing Discount (From Original Price)	6.8%		10.9%		12.0%
Listing Inventory	771	-54.4%	1,692	-18.0%	940
Months of Supply	4.6	-52.6%	9.7	-34.3%	7.0



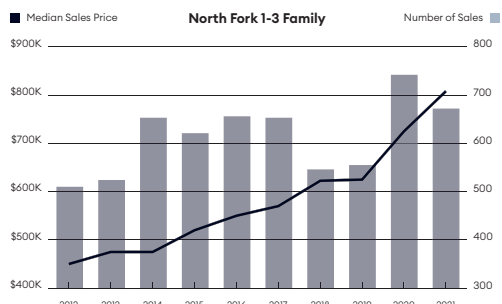
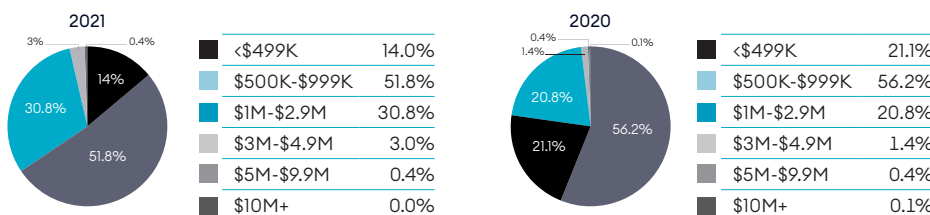
Hamptons Condo Matrix	2021	%Δ (QTR)	2020	%Δ (10-YR)	2012
Average Sales Price	\$840,235	4.2%	\$806,589	52.7%	\$550,097
Median Sales Price	\$795,000	22.3%	\$650,000	47.2%	\$540,000
Number of Sales (Closed)	117	31.5%	89	17.0%	100
Days on Market (From Original Date)	104	-46.9%	196	-49.8%	207
Listing Discount (From Original Price)	4.9%		11.6%		12.0%
Listing Inventory	23	-56.6%	53	-72.3%	83
Months of Supply	2.4	-66.2%	7.1	-76.0%	10.0

North Fork

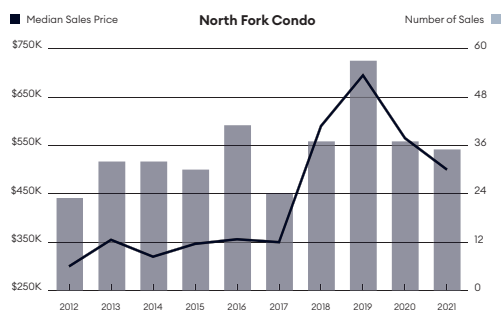


North Fork Matrix	2021	%Δ (QTR)	2020	%Δ (10-YR)	2012
Average Sales Price	\$1,072,797	17.3%	\$914,784	69.8%	\$631,981
Median Sales Price	\$800,000	11.9%	\$715,000	86.0%	\$430,000
Number of Sales (Closed)	707	-9.2%	779	32.6%	533
Days on Market (From Original Date)	67	-36.2%	105	-64.9%	191
Listing Discount (From Original Price)	3.3%		6.5%		8.4%
Listing Inventory	81	-40.4%	136	-82.5%	462
Months of Supply	1.4	-33.3%	2.1	-86.5%	10.4
Bidding War Market Share	39.9%		23.4%		N/A

Sales by Price



North Fork 1-3 Family Matrix	2021	%Δ (QTR)	2020	%Δ (10-YR)	2012
Average Sales Price	\$1,097,305	18.0%	\$930,098	70.1%	\$645,060
Median Sales Price	\$808,000	11.4%	\$725,000	79.6%	\$450,000
Number of Sales (Closed)	672	-9.4%	742	31.8%	510
Days on Market (From Original Date)	68	-34.6%	104	-63.6%	187
Listing Discount (From Original Price)	3.4%		6.7%		8.7%
Listing Inventory	80	-37.0%	127	-81.8%	439
Months of Supply	1.4	-33.3%	2.1	-86.4%	10.3



North Fork Condo Matrix	2021	%Δ (QTR)	2020	%Δ (10-YR)	2012
Average Sales Price	\$602,257	-0.9%	\$607,687	76.1%	\$341,970
Median Sales Price	\$500,000	-11.5%	\$565,000	66.7%	\$300,000
Number of Sales (Closed)	35	-5.4%	37	52.2%	23
Days on Market (From Original Date)	65	-47.2%	123	-68.9%	209
Listing Discount (From Original Price)	1.8%		2.6%		8.0%
Listing Inventory	1	-88.9%	9	-95.7%	23
Months of Supply	0.3	-89.7%	2.9	-97.5%	12.0

Questions or comments? Email report author Jonathan Miller at jmiller@millersamuel.com
Methodology: millersamuel.com/research-reports/methodology

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