

Elliman Report

Colorado

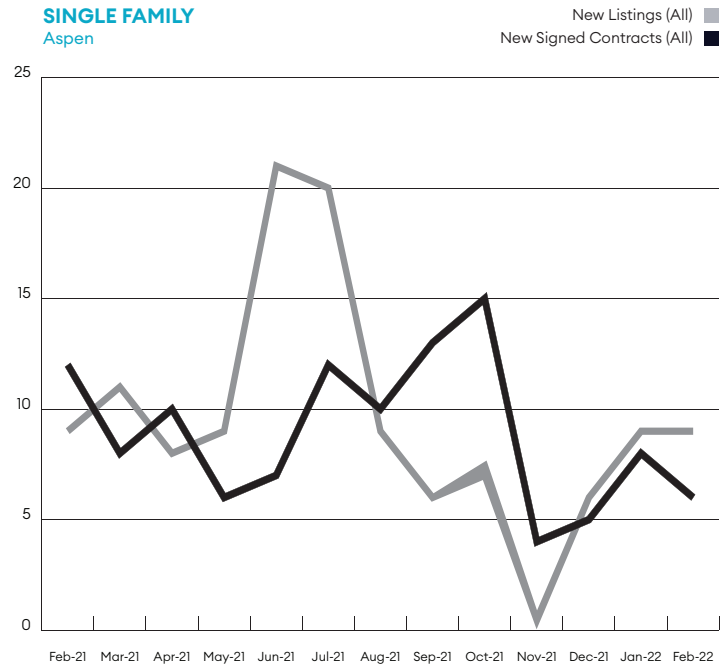
February 2022 New Signed Contracts

Aspen

"Both new listings and newly signed contracts for both property types have continued to fall year over year since last spring. However, newly signed contracts have been higher than pre-pandemic levels since September."

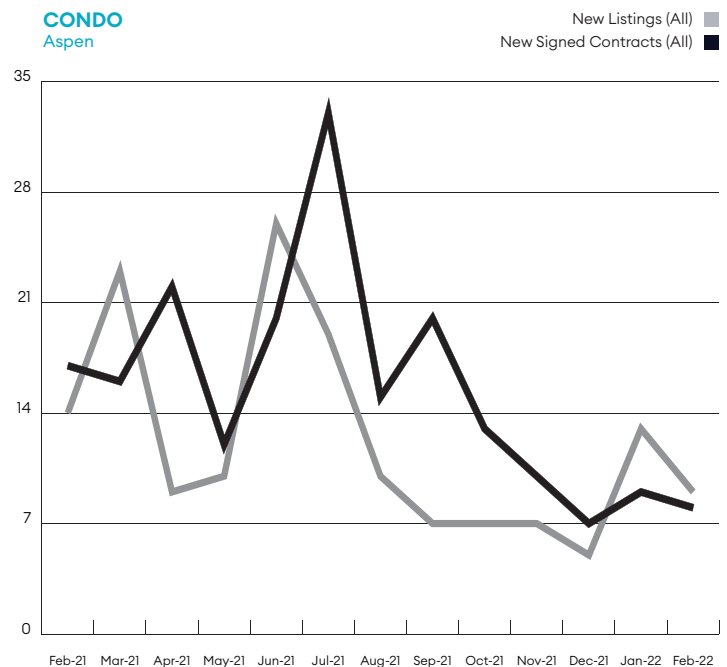
SINGLE FAMILY MATRIX Aspen	FEB 2022	FEB 2021	%Δ (yr)
New Signed Contracts (All)	6	12	-50.0%
< \$500K	0	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	1	7	-85.7%
\$10M - \$19.99M	3	4	-25.0%
≥ \$20M	1	1	0.0%
New Listings (All)	9	9	0.0%
< \$500K	0	0	
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	0	
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	1	0	
\$10M - \$19.99M	4	6	-33.3%
≥ \$20M	3	2	50.0%

SINGLE FAMILY Aspen



CONDO MATRIX Aspen	FEB 2022	FEB 2021	%Δ (yr)
New Signed Contracts (All)	8	17	-52.9%
< \$500K	0	1	-100.0%
\$500K - \$999K	0	3	-100.0%
\$1M - \$1.99M	0	3	-100.0%
\$2M - \$3.99M	4	6	-33.3%
\$4M - \$4.99M	2	3	-33.3%
\$5M - \$9.99M	1	0	
\$10M - \$19.99M	1	1	0.0%
≥ \$20M	0	0	
New Listings (All)	9	14	-35.7%
< \$500K	0	0	
\$500K - \$999K	1	3	-66.7%
\$1M - \$1.99M	0	1	-100.0%
\$2M - \$3.99M	6	5	20.0%
\$4M - \$4.99M	1	0	
\$5M - \$9.99M	1	5	-80.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	

CONDO Aspen

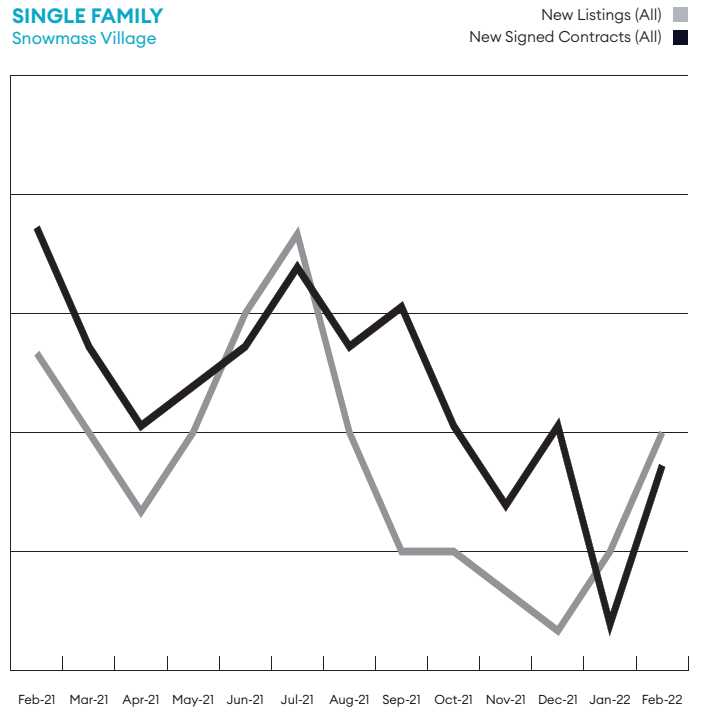


Source: Aspen/Glenwood MLS

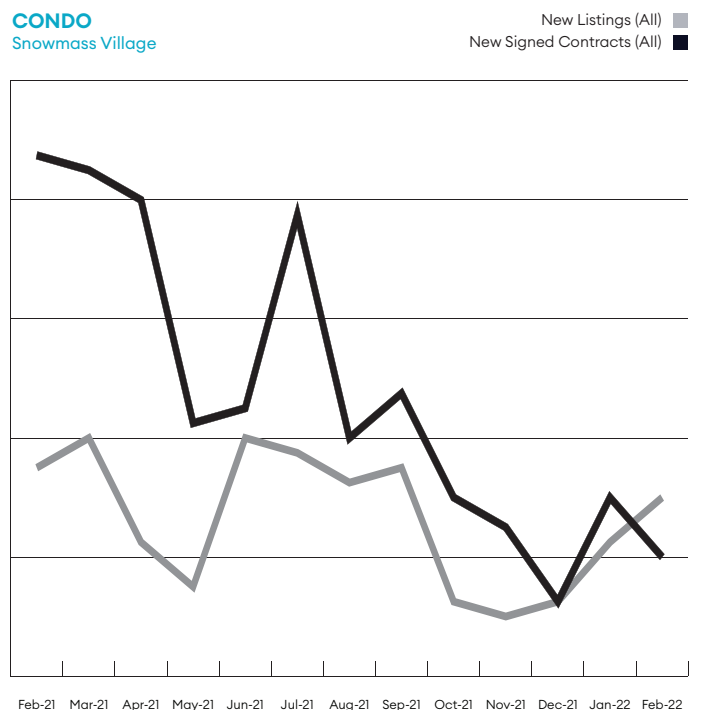
Snowmass Village

"Newly signed contracts for both property types have continued to fall year over year since June. However, newly signed contracts of single families have been higher than pre-pandemic levels since July."

SINGLE FAMILY MATRIX Snowmass Village	FEB 2022	FEB 2021	%Δ (YR)
New Signed Contracts (All)	5	11	-54.5%
< \$500K	1	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	1	4	-75.0%
\$4M - \$4.99M	1	2	-50.0%
\$5M - \$9.99M	1	5	-80.0%
\$10M - \$19.99M	1	0	
≥ \$20M		0	
New Listings (All)	6	8	-25.0%
< \$500K	1	0	
\$500K - \$999K	0	0	
\$1M - \$1.99M	0	2	-100.0%
\$2M - \$3.99M	0	3	-100.0%
\$4M - \$4.99M	1	1	0.0%
\$5M - \$9.99M	3	1	200.0%
\$10M - \$19.99M	1	1	0.0%
≥ \$20M	0	0	



CONDO MATRIX Snowmass Village	FEB 2022	FEB 2021	%Δ (YR)
New Signed Contracts (All)	8	35	-77.1%
< \$500K	2	8	-75.0%
\$500K - \$999K	2	9	-77.8%
\$1M - \$1.99M	3	8	-62.5%
\$2M - \$3.99M	1	5	-80.0%
\$4M - \$4.99M	0	2	-100.0%
\$5M - \$9.99M	0	3	-100.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
New Listings (All)	12	14	-14.3%
< \$500K	1	2	-50.0%
\$500K - \$999K	2	6	-66.7%
\$1M - \$1.99M	5	4	25.0%
\$2M - \$3.99M	3	2	50.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	1	0	
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	



Source: Aspen/Glenwood MLS

Questions or comments? Email report author
Jonathan Miller at jmiller@millersamuel.com
Methodology: millersamuel.com/research-reports/methodology

Douglas Elliman Real Estate
630 East Hyman Avenue, Aspen, CO 81611
970.925.8810 • elliman.com

Miller Samuel Real Estate Appraisers & Consultants
21 West 38th Street, New York, NY 10018
212.768.8100 • millersamuel.com